Biocom provides five main categories of services to its members:

- **Public Policy & Advocacy**
  Biocom drives advocacy and public policy initiatives that give members a strong and respected voice with elected representatives and regulatory officials at the federal, state, and local levels.

- **Building Networks**
  Biocom creates valuable networks that accelerate member success through a variety of programs, including specialized events, targeted conferences, expert committees, leadership dinners, advocacy fly-ins, industry-focused meetings, scientific roundtables, venture capital days, and member-to-member networking.

- **Capital Development**
  Biocom connects member companies with venture capital and other sources of funding through a variety of dynamic programs, including angel investing, licensing and partnering opportunities, M&A discussions, research grant insights, and one-on-one discussions.

- **Business Strategies and Services**
  Biocom’s Purchasing Group offers robust, strategic, consortium-level programs that leverage group buying power to reduce costs and increase efficiency across the enterprise. From lab equipment to health benefits, travel, insurance, and supplies, Biocom provides members with targeted solutions to ensure cost-effective growth. 2017 member savings: $150 million.

- **Workforce Development**
  Biocom provides high-quality programs to accelerate the growth of the life sciences ecosystem through workforce development and STEM education programs via its 501(c)(3), the Biocom Institute.

**Biocom is deeply rooted in public policy.**

Biocom works on behalf of more than 1,200 members to drive public policy, build an enviable network of industry leaders, create access to capital, introduce cutting-edge workforce development and STEM education programs, and create robust value-driven purchasing programs.

Biocom provides the strongest public voice for research institutions and companies that fuel the California economy.

**Founded in 1995 with over 24 years of experience.**

Harnessing the collective power and experience of the most innovative and productive life science cluster in the world, with powerful advocacy and transformative programs to help companies in their quest to improve the human condition.
BIOCOM AT A GLANCE

Website: www.biocom.org
Corporate Status: 501(c)(6)
Founded: 1995
# of Members: 1,200+
# of Employees: 52
Locations: San Diego, Los Angeles, San Francisco, Washington D.C., Tokyo
# of Events/Year: 150+
# of Board Members: 60
President and CEO: Joe Panetta

International Collaborating Partners:
AusBiotech, EuroBioMed, Japan BioIndustry Association, LINK-J, One Nucleus
Biocom PAC (Political Action Committee): CA ID #963088
Registered Lobbyists: yes
Social Media: LinkedIn, Facebook, Twitter: @BiocomCA, @BiocomInLA, and @BiocomInSF

Biocom provides the strongest public voice for research institutions and companies that fuel the California economy.

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Biocom Institute (BI): A 501(c)(3) providing programs in workforce development and STEM (science, technology, engineering and math) education programs for students. www.biocominstitute.org and @BiocomInstitute.

Biocom Institute Signature Program: San Diego Festival of Science & Engineering. www.lovestemsd.org

Member Demographics:
• Life science, pharmaceutical, medical device, genomics, and bioinformatics companies
• Contract Research Organizations
• Academic Institutions/Research Institutes
• Service Providers
• Investment Firms

Membership ranges from life science companies with under 10 employees to those with 500+ employees, as well as service providers. Biocom annual membership benefits transfer across all office locations in California.

LinkedIn, Facebook, Twitter: @BiocomCA, @BiocomInLA, and @BiocomInSF

Social Media: